CREATING MARKET ACCESS FOR INDIAN INDUSTRY AND EXPORTERS
We are Dubai:
your #1 global hub
for trade, tourism,
events and lifestyle

OUR HOME
DUBAI
UNITED ARAB
EMIRATES

A DIVERSIFIED
ECONOMY
EMBRACING
TECHNOLOGICAL AND
RESEARCH-BASED
INDUSTRIES
WITH EVENTS
AT ITS HEART

KEY FACTS
A thriving international city located on the Arabian gulf.
Home to more than 200 nationalities speaking more than 140 languages
Tolerant, hospitable and welcoming

DUBAI IN NUMBERS
#1 World’s most cosmopolitan city
1st Arab Nation in the 2020 global innovation index
1st MENA Nation – 2020 ease of doing business ranking
Top 20 ranking in the 2020 logistics performance index

CONNECTOR AND ENABLER OF TRADE
Gateway to the UAE: largest domestic market in the region
Hub to the GCC, Africa and South Asia regions
Connecting to 3.5Bn regional population
Access to 65% of global GDP within 8-hour flight radius
Ports & terminals
Building and operating world-class, multipurpose container terminals.

Economic zones
Building ecosystems of opportunity for global trade.

Marine services
Delivering comprehensive global solutions for the whole maritime industry.

Logistics
Door-to-door cargo solutions that bring the world closer together.
PROVIDING SOLUTIONS TO CARGO OWNERS

Traditional Container Customers
Shipping Lines

Beneficial Cargo Owners

- Automotive
- Oil & Gas
- Manufacturers
- Healthcare
- Technology
- Consumer

VOLKSWAGEN  SAMSUNG  DAIMLER  KIA
CNPC  ENEOS  Marubeni  TRATAGRA  TOTAL
NIPPON MOTORS  CORPORATION  ENGIE

中国中车

Dow  TATA  IndianOil  Pepsico  Christian Dior

SCHNEIDER  LOGISTICS  JFE  Holdings, Inc.

JF E  Johnson  Controls  Hewlett Packard

Enterprises

HEINEKEN
DP WORLD
UAE REGION

100 SQKM of dedicated industrial and trade zone
#CITYFORTRADE

Jebel Ali’s economic activities contribute up to 33% of Dubai’s GDP
We are in the business of enabling smarter trade along the supply chain from manufacture to consumption.

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THE REGION’S LARGEST POLYFUNCTIONAL PORT

Jebel Ali Port developed specialized facilities and equipment to offer the ability to handle all types of cargo

Container terminals

- **4** Terminals
- Capable of handling:
  - **+22.4** MN containers

General Cargo

- **27** Berths
- **+1.2** MN SQM yard

RORO

- **1** MN CEU handling capacity

Liquid Bulk

- **11** Berths

- **+2 MN** SQM storage area

- Handled 10K vessels (2019)
- 25 Kms of Quay Length
- 100+ Berths (CT, GC, Oil, Private)
- 109 Gantry Cranes

27k

CEU storage capacity
JAFZA

Comprehensive & seamless solutions for all industries, from light industrial to heavy manufacturing

USD 104.2 Bn
Worth of trade facilitated during 2020

400
of top global logistics services providers facilitating seamless trade

8,600+
Interdependent happy customers

100
Of the top fortune 500 companies call JAFZA their home

BENEFITS

1️⃣ 100% Ownership of Companies

2️⃣ 0% Personal Income Tax

3️⃣ No Restriction on Capital Repatriation

4️⃣ No Restriction on Foreign Talent or Employees

5️⃣ Onsite Customs

6️⃣ 0% Corporate Tax for 50 Years (Renewable concession)

7️⃣ 0% Duties on Import/Export or Re-export

8️⃣ 0% VAT on transaction of goods between companies located in Designated Zones in Jafza and outside UAE

9️⃣ No Currency Restrictions

🔟 Mortgage premises to a bank or financing Company

INDUSTRIAL PLOTS

LIU / WAREHOUSE

OFFICES

BUILT TO SUIT SOLUTIONS

ONSITE RESIDENCES
NATIONAL INDUSTRIES PARK

21 $km^2$
of designated land
for development

300
Fully established
entities

Mainland
Laws

Business Center
Offering state-of-the-art
amenities

Dedicated Zone for Manufacturing

Multistory Car Park – 204,000Sqm

Next to Jebel Ali Port & Main Highways in UAE (E11, E311, E611)

Infrastructure ready land for setting up factories & Distribution centres
EXCEPTIONAL MULTIMODAL CONNECTIVITY

One-of-a-kind multimodal environment under a single custom bonded area enabling efficient trade flows

SEA CONNECTIVITY
Jebel Ali port (JEA)
Direct connectivity to 150+ ports of call; served by 180+ shipping lines through over 80 weekly services

AIR CONNECTIVITY
International (DWC/DIC)
Served by more than 140 airlines to 270 destinations around the world moving 2.5mil tons of cargo

ROAD CONNECTIVITY
Capability to reach GCC & Levant countries in 1 to 3 days

RAIL CONNECTIVITY
Etihad Rail will have a depot within Jebel Ali Port, connecting it to the rest of the UAE and GCC

Adjacent to E11, E311 & E611 highways. Proximity to key Industrial & Trading clusters in Dubai & UAE
Our in-house entity providing End to End solution ensuring your products are delivered to your customers efficiently and cost effectively.

**FREIGHT FORWARDING**
- Sea Freight: FCL, LCL, GC, RORO, Heavy Equipment, Oversized cargo.
- Air Freight: General Air Freight, Charter services, Intermodal Solutions.
- Road Transportation: Trucking services, Domestic & GCC Countries
- Solutions: e2e Solutions, Sea to Air Solutions, Customs clearance, Documentation, Insurance.

**CONTAINER FREIGHT STATION (CFS)**
- Open Storage Area 250,000 Sqm
- Covered Storage Area 20,000 Sqm
- Inter Terminal Transport (ITT)
- Cross Stuffing & Cross Dock Solutions
- Jebel Ali Automotive Hub Solutions
- Jebel Ali DIT Solution (Delay in Transit)
  - Fast shifting & turnaround from Terminals to/ from CFS

**WAREHOUSING SOLUTIONS**
- Cool Storage 7,000 sqm, +10°C to +20°C
- Cold Storage 10,500 sqm, -29°C to +13°C
- Dry Warehouse 25,000 sqm
- Jebel Ali Hub Storage 14,000 sqm

**VALUE ADDED SERVICE:**
- PACKAGE / RE-PACKAGING,
- BARCODING, LABELLING, ASSEMBLY,
- INSPECTION,
- LASHING & SECURING
**BILATERAL NON-OIL TRADE: INDIA-UAE**

**India-UAE Trade** *(\$Bn)*

- **Total India UAE**: $68Bn
- **India UAE Excl. Oil & Precious Metal**: $23Bn
- **India Dubai Excl. Oil & Precious Metal**: $14.5Bn

**UAE-India Trade**: 14% growth in 2021 vs. pre-pandemic trade value

**UAE’s 2nd largest non-oil trade partner**

**Dubai-India:**

- **Dubai - Gateway to over 62% of UAE’s trade with India**
  (Excl. Oil & Precious Metal)

**JAFZA-India:** Handling 20% of UAE-India Trade

**Largest supporting ecosystem for trade with India**
(Excl. Oil & Precious Metal)

**India - Dubai’s #1 trade partner**

**$100 Bn vision**

CEPA 2022 Leads the strategic relationship to a *New growth story*

Jebel Ali is largest destination in the World for India’s Exports
Comprehensive Economic Partnership Agreement (CEPA) opens new doors for trade between the UAE and India

90% of the trade covered under CEPA

The CEPA is likely to benefit $26 billion worth of Indian products - currently subjected to 5% import duty by the UAE

40% Value-addition in UAE required to eliminate tariffs in India

- Agri /F&B
- Chemicals / Polymers
- Textile / Apparel
- Pharma /Medical equipment
- Automobile /Spare Parts
- Engineering / Machinery
INDIA UAE SUCCESSFUL PARTNERSHIP

Our Largest Investor Base – Indians!

Hub of Choice for 1100+ Companies
supporting JAFZA
14% of Total Companies
DP WORLD – INDIA UAE BRIDGE

Trade Enabler

Ports & Terminals
- Jebel Ali Port
- Mina Rashid
- Mina Al Hamriya

Parks & Zones
- Jebel Ali Free Zone (JAFZA)
- Dubai Auto Zone (DAZ)
- National Industrial Park (NIP)

Trade Enablement
- Dubai Trade
- Smart Solution Logistics

Shipping Services
- Feedertech
- Transworld
  - Feeder Operator
  - NVOCC

UAE
- 6 marine terminals

INDIA
- Chennai
- JNPT
- Continental Warehousing/Delex
- ICD’s/PFT’s
- Rail
- Winter Logistics
Integrated service offering from DP World to enhance trade flows, enable profitable investments and optimize global supply chain.

Objective:

↑ Facilitate access to larger markets, wider consumer base

↑ Seamless E2E Supply Chain Solutions

↑ Leverage DP World's vast portfolio of ports, inland logistics, and industrial zones across the globe
Connecting Jebel Ali to 9 Ports with 15 weekly services from 10+ shipping lines

150+ ports connected with 80+ weekly services

- Africa: 11 services
- Europe/Med: 18 services
- CIS: 1 service
- Far East: 17 services
- Middle East: 21 services
- South East Asia: 17 services
- US EC/WC: 4 services
Connecting Jebel Ali to 9 Ports with 8 direct weekly services from 6+ shipping lines

150+ ports connected with 80+ weekly services

- Europe/Med: 18 services
- CIS: 1 service
- Far East: 17 services
- South East Asia: 17 services
- US EC/WC: 4 services
- Africa: 8 services
Connecting Jebel Ali to 28 Ports with 18 direct weekly services from 10+ Shipping lines

150+ ports connected with 80+ weekly services

- Africa: 8 services
- Europe/Med: 18 services
- Middle East: 21 services
- South East Asia: 17 services
- Far East: 17 services
- US EC/WC: 4 services
- CIS: 1 service

- Port Said
- Felixstowe
- Rotterdam
- Hamburg
- Gioia Tauro
- Barcelona
- Istanbul
- Tangiers
- Jebel Ali
Connecting Jebel Ali to 8 Ports major in South America via Mediterranean hubs in Algeciras & Tangiers

150+ ports connected with 80+ weekly services

US EC/WC 4 services
Europe/Med 18 services
CIS 1 service
Far East 17 services
South East Asia 17 services
Africa 8 services
Middle East 21 services

Santos
Buenos Aires
Callao
Guayaquil
Montevideo
San Antonio
Buenaventura
Jebel Ali
Algeciras
Tangiers
One of the largest retail and hospitality conglomerates in the Middle East, Africa and India.

Currently the Group operates over 2,300 outlets

Over 30M sq ft. of retail space across 22 countries

**Eco-system**

- Opened Mega DC Warehouse at JAFZA in June 2018.
- 750,000 square meters - Largest Automated Distribution centres in the GCC
- Capacity - processing 500 million units p.a.

**Before**

- With sourcing from Cargo origins (mainly China, India), Company exported from to GCC & African countries directly leading to Higher distribution logistics costs (cost

**Regional Distribution Center set up in June 2018**

**After**

- Direct distribution from single facility helped consolidate cargo, decrease operational costs, enhance inventory visibility

**Benefits**

- Reduced lead time & operational costs
- Enhanced Access to Markets
- Enhanced liner connectivity:
- Increased delivery Reliability
- Faster access using JA Port
AUTOMOTIVE – RORO + SPARE PART DISTRIBUTION HUB

Our Key Partners in Success

Value Proposition
- Local and Regional Markets (MEA, Africa, CIS)
- Faster Access
- Reduced lead time
- Enhanced Reliability
- Access to Multimodal transport

Jebel Ali Port

Inbound

RORO

Handling

Un-Stuffing

Assembly

By Road

Local Consumer

Re-Exports

Un-Packing

Storage / Parking

PDI

Outbound

Re-branding

Re-Packaging

Storage

Stuffing

Freezone / Mainland
Diversified capabilities to handle heavy engineering cargo regardless of the size or weight.

- Quayside Land
- Specialized handling equipment
- Capability to handle any type of cargo
- Wider access to raw materials
- Future Rail connectivity
F&B Successes

Snacks: F&B Successes
- Raw materials sourced locally & globally
- Processing, Blending & Packaging

Tea Processing: F&B Successes
- Tea Leaves Imported to Jebal Ali
- Processing, Blending & Packaging
- Local Mainland Distribution and Re-exports

Fish Farm: F&B Successes
- Fish bred in tanks in a controlled environment
- Packaging in frozen vacuum seals or fresh fish packing

Sugar Refinery: F&B Successes
- Raw sugar imported from across the Globe
- Processed at the Quay side Refinery, Along with packaging
- Local Mainland Distribution and Re-exports

Chocolate: F&B Successes
- Liquid chocolate imported
- Mixing, Flavoring and Molding
- Packaging

Canned Foods: F&B Successes
- Fresh produce imported from across the Globe
- Boiling of produce/vegetables in Free Zone Factory
- Vacuum filling of cans with food & sterilization. Along with packaging
- Local Mainland Distribution and Re-exports
JEBEL ALI PULSE TERMINAL

<table>
<thead>
<tr>
<th>Parameter</th>
<th>Specifications</th>
</tr>
</thead>
<tbody>
<tr>
<td>Location</td>
<td>Quay 1 – Berth 4A</td>
</tr>
<tr>
<td>Draft</td>
<td>13.7 m</td>
</tr>
<tr>
<td>Berth Length</td>
<td>190 m</td>
</tr>
<tr>
<td>Area</td>
<td>100,000 sqm</td>
</tr>
</tbody>
</table>
THE JEBEL ALI OPPORTUNITY

- Area of over 1 Mn sqm
- 14-16 m draft
- 12 berths
- Quay side access
- Rail connection to GCC
- 2 Km quay length

Grains | Oil Seeds | Pulses | Bio Fuels | Sugar
The Region’s First Free-zone Wholesale Market

Hybrid: Wholesale + Retail

Local + Regional (MEA, CIS & Europe)

Mega Free Zone marketplace spread over 560,000 Sqm Located in Jebel Ali Free Zone
INDIA BUSINESS INCUBATION CENTER

Subsidized for first 3 years
For Indian traders / exporters/ manufacturers
Benefits of JAFZA/ Jebel Ali Port
Logistics support services for Incubatee
Access to larger consumer markets
VAT designated zone /0% corporate & income tax

SETUP YOUR BUSINESS AT
A 60% REDUCED COST*

We Facilitate Access to Global Markets

Company registration with license
Free zone benefits
Eligibility for 2 visas
Furnished serviced office
Logistics and supply chain solutions
Proximity to metro station
Free Wifi
Platform for SME

THE INDIA - UAE BRIDGE
INDIA UAE BRIDGE

Integrated service offering to enhance trade & investment

- Polyfunctional Port
- Free Zone /Industrial Logistics Parks
- Business Setup
- Logistics Solutions
- Industrial Land
- LIU/Warehouse
- Access To 150+ Global Ports
- Access to International Markets
- Digitally Enabled One-Stop Ecosystem
- Built to Suit Solutions

Plug & Play Eco-System for Trade & Industry