Make in India in Defence to boost MSME sector

Defence Ministry to help promote indigenous manufacturing from 30% to 70% in 5 years

By A Business Reporter

Government is attempting to boost MSME sector’s contribution to indigenous manufacturing in defense from 20-30% at present to 70% in next 5 years under its ambitious Make in India programme,” said Lieutenant General Ravi Thodge, AVSM, SM, VSM, Master General Ordinance, Indian Army (Retd.), during an interactive meeting on ‘Make in India in Defence: Opportunities for MSMEs & Manufacturing Sector’ held at WTC Mumbai last week. The interactive meeting was jointly organized by All India Association of Industries (AIAI) and World Trade Centre Mumbai. “This will not only boost opportunities for the MSME sector but also lead to job creation,” he said. At present, India is importing nearly 60% of its defense manufacturing components. The Government of India is committed to working with MSMEs focusing on import substitution, added Lt Gen Thodge.

The Make in India programme puts great thrust on sustainability. Lt Gen Thodge added that the Government is reaching out to MSMEs across India to encourage them to participate in this programme. Government is also committed to introducing more clusters of defense manufacturing to help MSMEs reap the benefits of logistical efficiency, as well as to harness the benefits of innovation from all parts of the country. He informed the gathering that the Ministry of Defence is already working with the Government of Maharashtra to promote clusters in Nashik for aircraft components, forging and foundry in Kolhapur and for tank and combat vehicles in Pune. He further added that MOD was developing a testing center for Defense Procurement Assistance Center in Belgaum, Karnataka. This will also help MSMEs with testing facilities.

On the issue of procedural delays and transparency keeping MSMEs wary of participating in the Make in India programme, Lt Gen Thodge added that since 2014, the Ministry had done away with physical tendering and all tenders today were e-tenders.

“Government is finalizing RFPs for procuring ammunition of the value of Rs. 2500 crore per year under the Make in India programme and that these would be uploaded soon. This would be a game changer,” he concluded.
Make in India

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Rs. 2500 crore allocation per year for ammunition alone

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'Make in India in Defence will boost MSME sector'

Press Trust of India | Mumbai February 10, 2017 Last Updated at 21:48 IST

The Centre is attempting to boost MSME sector’s contribution towards indigenous manufacturing in defence from the present 20-30 to 70 per cent in the next five years under its ambitious ‘Make in India’ programme, Lt General Ravi Thodge (Retd) said here today.

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Make in India in Defense to boost MSME sector

Defense Ministry to help promote indigenous manufacturing from 30% to 70% in 5 years Rs. 2500 crore allocation per year for ammunition alone

by Shrutee K/DNS

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Make in India in Defence will boost MSME sector

PTI
February 10, 2017 | UPDATED 21:55 IST

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‘एमएसएमई’साठी संख्या क्षेत्रमध्ये हेही ‘मेक इन इंडिया’

व्यापार प्रतिनिधी, मुंबई

संख्या क्षेत्रमधील ‘एमएसएमई’ भारताच्या वाहिकाविभागामध्ये होणारे स्वदेशी निर्मित वस्त्र देण्याचे प्रयत्न साध्य होते. संख्या क्षेत्रातील सेवेच्या सुरू असून सध्या हा वाढ २० ते ३० वर्षांत आहे. भविष्यात भारतीय वाहिकाविभागाचा ‘मेक इन इंडिया’ उपक्रम असंगत हा वाढ पुरवून पाबऱ्यामध्ये ५० टक्कोपर्यंत वाढ देण्याचे निर्देशानंतर अशी माहिती भारतीय नस्तिंगाच्या एसएमई, एसएम, वीएसएम मान्यता, लेफ्टनेंट जनरल (निवृत्त) रवी घोडळे यांची प्रेमदा दिली.

‘कल्याणेंड्रे सॉर्टिंग, मुंबई’ आणि ‘अलू इंडिया आयोगातील अफ्च इंडियन’ (एआयआई) यांच्या संबंधात नियमाने आयोजित कर्यासाठी संबंधित व्यक्ती विभागात आहेत. देशातील विभागात कर्याराष्ट्रीय विभागाशी होऊन नियमाने निर्मितीत विधानसभेदेकडील होईल, असा विचार वादलेला व्यक्त करण्यात आला आहे.

विधानसभेदेकडील व्यक्ती भारताच्यासाठी संख्या क्षेत्रातील निर्मितीचा ६० टक्को हेल अभावाचा केलेला जागतिक, त्यामुळे मंडळ सरकारांच्या आयोजित विभागात देशातील परती करण्यासाठी एमएसएमईडब्ल्यूइंडस्ट्री म्युंबईमध्ये काम केलेला जाते आहे. अशी माहिती घोडळे यांची प्रेमदा दिली.

सरकाराच्या संख्या क्षेत्रातील स्वयंचलित भर असल्याचे ठरते माहिती दिली.
Media Monitor

Publication: Mumbai News Network
Edition: Mumbai Date: 10.02.2017 Page No:

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‘एमएसएसएस’ क्षेत्राच्या भरभराटीसाठी संरक्षण क्षेत्रामध्ये ‘मेक इन इंडिया’

रुपरेष, ट्रेडिंग (मुंबई) - कोलाजिंग टेक्नोलॉजीच्या क्षेत्रात भरभराटीसाठी वाचनविद्यालयांनी विभूषित केल्या गेल्या महाराष्ट्रातील पुरवठ्याच्या क्षेत्रात 50 अने अडकल्यास आणि देशातील उच्चवर्गांमध्ये 10 टक्क्या अधिक मुद्रापत्रांनी संकोच देऊन सांगितले आहेत. या समवातातील वाचनविद्यालयांमध्ये कोलाजिंग टेक्नोलॉजीच्या क्षेत्रात क्षेत्रामध्ये ‘मेक इन इंडिया’ क्षेत्रात भरभराटीसाठी संरक्षण कार्याचे संबंध आहेत.

KRISHNA VENTURES LIMITED
Regd Office: 10, First, Corporate Centre, 2nd Floor, Andheri East, Mumbai 400096
Extract of Standalone Unaudited Financial Results for the Quarter and Nine Months Ended on 31st December 2016 (Rs in Lacs)

<table>
<thead>
<tr>
<th>Particulars</th>
<th>Quarter Ended</th>
<th>Nine Months Ended</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total Income from Operations</td>
<td>18.97</td>
<td>19.97</td>
</tr>
<tr>
<td>Less: Depreciation</td>
<td>6.00</td>
<td>6.00</td>
</tr>
<tr>
<td>P.L (Profit Loss)</td>
<td>12.97</td>
<td>13.97</td>
</tr>
<tr>
<td>Net Profit</td>
<td>12.97</td>
<td>13.97</td>
</tr>
</tbody>
</table>

JKMC FINANCIAL SERVICES LIMITED
Reg'd Office: 15, Second Floor, A-15, Dyer Street, Mumbai - 400 021
UNAUDITED RESULTS FOR THE QUARTER AND NINE MONTHS ENDED DECEMBER 31, 2016

<table>
<thead>
<tr>
<th>Particulars</th>
<th>31-12-2016</th>
<th>31-12-2015</th>
</tr>
</thead>
<tbody>
<tr>
<td>Earnings per Share (before extraordinary items)</td>
<td>1.80</td>
<td>1.80</td>
</tr>
</tbody>
</table>

Note: All figures in Rs lakhs.

पुरवठ्याच्या क्षेत्रातील पोर्टफोलियोंमध्ये कोलाजिंग टेक्नोलॉजीच्या क्षेत्रात 'मेक इन इंडिया' क्षेत्रात बन्डमध्ये भरभराटीसाठी संरक्षण कार्याचे संबंध आहेत. क्षेत्रातील वाचनविद्यालयांनी उच्चवर्गांना संसदीय पदार्थसूचना, युद्धसूचना व वाणिज्यसूचना माहिती देण्यासाठी आहेत.
संरक्षण क्षेत्रामध्ये ही मेक इन इंडिया राबवाणार

मुंबई: संरक्षण क्षेत्रातील 'एमएसएम' भागाचा बादल बांधवण्याचा दृष्टीकोन स्वतंत्र निर्मातील प्राधान्य देऊनच या प्रकल्पचा संरक्षण केंद्र सरकारासह सुरू असलेला असल्यास, सांगणारे हा बांद्या 20 ते 30 तक्ये अनुसूचीत व्यक्तीसमुदायाचा 'मेक इन इंडिया' उपक्रमांमध्ये हा बादल पुढील पाच वर्षांमध्ये 70 टक्के गोरखाचारा बांधवण्याचा आहे. अशा माहिती भारतीय लूकचराचे एचजीएसएम, एचएम, एचजीएसम माहिती, केंद्रस्तरीय जनरल (निवृत्त) राष्ट्रीय बोड्स यांची दिली.

कल्याण ट्रेड सेंटर, मुंबई आणि 'ऑफ इंडिया असोसिएशन ऑफ इंडस्ट्रीज' (एआयएईएसएसआई) यांचा संरक्षण बांधवणाऱ्या सरकारासह आपल्यात करण्यात आलेल्या एका चारागाळ्याचे वस्तु सावधान असले तर ते बाळाच मिळणाऱ्यात येत नाहीत. ते कसे इतर सरकारी जवाबदार नसल्यास, कोणतेही रोजन सरकारांद्वारे ही आपल्याकडील संरक्षणाच्या मानदंडांचे स्वतंत्रता ध्वस्त करण्यासाठी जात नाही. सांगणारे हा बांद्या 60 तक्ये मुंबईने आपल्याला घात नसल्यास, त्याच्या निर्मातील बोड्स यांची दिली.
‘MAKE IN INDIA WILL BOOST MSME SECTOR’

Mumbai: The Centre is attempting to boost MSME sector’s contribution towards indigenous manufacturing in defence from the present 20-30 to 70 per cent in the next five years under its ambitious ‘Make in India’ programme, Lt General Ravi Thodge (Retd) said here today. Lt Gen Thodge, AVSM, SM, VSM, who retired as Master General Ordnance, was addressing an interactive meeting, jointly organised by All India Association of Industries (AIAI) and World Trade Centre Mumbai. “This will not only boost opportunities for the MSME sector, but also lead to job creation,” he said. At present, India is importing nearly 60 per cent of its defence manufacturing components. The Government of India is committed to working with MSMEs focusing on import substitution, he said. The ‘Make in India’ programme puts great thrust on sustainability, Lt Gen Thodge said, adding that the Government is reaching out to MSMEs across India to encourage them to participate in this programme.

—PTI
No-more ‘chakravyuh’ for MSMEs in defence-deals, Ravi Thodge

*During operation Kargil the procurement costs escalated three times the regular cost*

Sairaj Iyer

Government contracts could be a great avenue for start-ups and MSMEs, but many perceive it to be a complicated route, similar to a confusing *chakravyuh*. Lt. Gen Ravi Thodge, ASVM, SM, VSM and Master General Ordinance with the Indian army (retd.) highlighted that this *chakravyuh* is fast disappearing. Speaking to a gathering of MSMEs at the World Trade Center, he shared that a defence-MSME partnership would not only help start-ups, but also offer the army indigenized products and local support.

Speaking about how the initiative has been lacking over the past few years he said, “The basic desire to work with the army is lacking. In the past 2 years, I have been travelling and interacting with various MSMEs, and have found that they provide some indigenous products for the army. We (Indians) have the energy as well as intelligence, but people need to let-go of this inhibition.”

The general stated that during operation Vijay (Kargil), the procurement cost escalated three times the regular cost. Costly imports due to unavailability of local products and services were a major reason for the increase in costs. Import costs covered not only the manufacturer’s cost and margins, it also covered transportation & logistics costs, overseas labour, and currency related issues. Indigenized products or components, in this regard, were available at a fraction of the imported materials and moreover it was also easy to get servicing and replacement of parts faster.

Indigenization will not only lead to substitution in imports also improve productivity levels, which would lead to a growth in GDP and improve FDI. As such a 2% increase in GDP equates with a 5% increase in FDI. The defence budgets, according to Captain Somesh Batra, founding partner at Seahorse Shipping Agencies, are in the range of $34 bn, and a whopping 60% of these are routed through imports. Referring to the Make-in-India initiative he said, in this regard it was more than a mere slogan. “India has 15,000 kms of land border and 7500 km of maritime border, which needs to be secure, and the armed forces are doing an excellent job with it. Import substitution by involving MSMEs would only facilitate a better GDP,” he said.
The government’s boost to entrepreneurship through Make-in-India or Start-up-India programs could fuel the ambition of the MSMEs to actively pursue defence projects. The statistics provided by the development of local electronic and defence clusters, adopted by Karnataka, Maharashtra, and Andhra Pradesh shows ample handholding and transparency in the relationship. “Digitized RFPs and development of regional clusters ensure active handholding between the department and MSMEs. There is a boost from the government to indigenize manufacturing in defence from 20-30% at present to 70% in next 5 years under its ambitious Make in India programme,” he said.

General Ravi Thodge’s forecast for 2017 could spell a bumper year for MSMEs, keen to work in this sector. Maharashtra Chief Minister, Devendra Fadnavis is already looking at spending Rs.1000 crore to get start-ups in the defence sector. He is in talks with the General in developing the defence-manufacturing-clusters at Kolhapur, Aurangabad, Nagpur to begin with, although there do exist avenues in Nashik (components), and Pune (mother-depot for infantry, tanks and vehicles). In response to a query the General shared, “The Defence Ministry is keen to promote local manufacturing from 30% to nearly 70% in coming 5 years. A detailed announcement will be released shortly, but the ministry has already allocated Rs. 2500 crore per year for ammunition alone, to be procured from the domestic manufacturers.”
'Make in India in Defence will boost MSME sector'

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The Centre is attempting to boost MSME sector's contribution towards indigenous manufacturing in defence from the present 20-30 to 70% in the next five years under its ambitious 'Make in India' programme, Lt General Ravi Thodge (Retd) said here today.

Lt Gen Thodge, AVSM, SM, VSM, who retired as Master General Ordnance, was addressing an interactive meeting, jointly organised by All India Association of Industries (AIAI) and World Trade Centre Mumbai.

"This will not only boost opportunities for the MSME sector, but also lead to job creation," he said.

At present, India is importing nearly 60% of its defence manufacturing components. The Government of India is committed to working with MSMEs focusing on import substitution, he said.

The 'Make in India' programme puts great thrust on sustainability, Lt Gen Thodge said, adding that the Government is reaching out to MSMEs across India to encourage them to participate in this programme.

"The Government is also committed to introducing more clusters of defence manufacturing to help MSMEs reap the benefits of logistical efficiency, as well as to harness the benefits of innovation from all parts of the country," he said.
“The Ministry of Defence is already working with the Government of Maharashtra to promote clusters in Nashik for aircraft components, forging and foundry in Kolhapur and for tank and combat vehicles in Pune,” he said.

The ministry was developing a testing center for Defence Procurement Assistance Center in Belgaum, Karnataka. This will also help MSMEs with testing facilities.

On the issue of procedural delays and transparency keeping MSMEs wary of participating in the ‘Make in India’ programme, Lt Gen Thodge said since 2014, the Ministry had done away with physical tendering and today it is done through e-tendering.

"The Government is finalising RFPs for procuring ammunition of the value of Rs 2,500 crore per year under the ‘Make in India’ programme and that these would be uploaded soon. This would be a game changer,” he said.